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October 21, 2004

Honorable Board of Selectmen Town of Acton 472 Main Street Acton, MA 01720

Honorable Board of Selectmen:

The Middlesex West Chamber of Commerce respectfully submitts the resume of Mr. Chris Papathanasiou who has been selected to fill the position of Chamber representative on the Board of the Acton Economic Development Committee.

Mr. Papathanasiou's appointment was voted unanimously by the MWCoC Board of Directors at the meeting held on October 6, 2004.

Mr. Papathanasiou, an Associate Broker for Robert Rowe, Inc., is a member of the Middlesex West Chamber of Commerce.

Sincerely,

Bonnie L. Cameron

Bonnie (Comen with

Executive Director

Middlesex West Chamber of Commerce

pappaschri@hotmail.com • Cellular 617-893-2670 • Home 978-266-1804

PROFILE

Served as President and CEO of Pappas Brothers Distributors, Inc. in Acton, MA for almost twenty years. Evaluated all corporate divisions, products, services, and related markets to establish consensus with the Board of Directors regarding the company's strengths and weaknesses.

The Papathanasiou family has owned the commercial real estate property located at 53 Knox Trail, Acton, MA since 1983. Other commercial and residential real estate properties included in the portfolio are located in Arlington, Belmont, Somerville and Watertown.

AREAS OF EXPERTISE

A Real Estate Professional with more than 20 years of experience in the Business World. Management background includes operations, finance and accounting, budgeting and forecasting, profit and loss, administration, recruiting and staff development, quality assurance, marketing, sales, and public relations. Increased efficiency, reduced costs, and increased profits through utilization of strong troubleshooting and problem resolution skills, while streamlining and determining optimum use of facilities and personnel.

EDUCATION

- · Watertown High School, Watertown, MA
- Boston College, Chestnut Hill, MA

TRAINING

American Real Estate Academy, 2002

LICENSES

Licensed Real Estate Broker #9059009 - Commonwealth of Massachusetts, 2004 - 2006

EXPERIENCE

Robert Rowe, Inc., Realtors, Acton, MA

2002 - Present

Associate Broker

Negotiated property leases for landlords, resulting in positive cash flows. Continue to negotiate and prepare leases and commercial purchase and sales agreements. Performed property management for our client, Workers' Credit Union.

Paper & More, Inc., Arlington, MA

1998 - Present

Board of Directors

Coordinating and directing financial analysis, planning, control, and reporting systems, making recommendations regarding business policy, resource allocation, and activities to improve the financial performance.

Arrow Paper Corp., Wilmington, MA

2000 - Present

Sales/Consultant

Maintaining sales and profit goals. Negotiating with suppliers and customer pricing structures. Managing customer relations and troubleshooting.

Pappas Bros. Distributors, Inc., Acton, MA President and CEO

1981 - 2000

Identified and resolved key issues, including personnel, real estate holdings, equipment, liabilities, intellectual properties, research/development functions, systems separation, and contract settlements. Managed the sale of the distribution business to Arrow Paper Corp.

AFFILIATIONS

- Commercial Brokers Association Greater Boston Real Estate Board, Boston, MA
- Hellenic Business Network
- Hellas Hockey of North America

Roland Bartl

To: Manager Department

Cc: Economic Development Committee

Subject: Chamber Representative to EDC

Tonight I placed in your mailbox the resume of Chris Papathansiou with his nomination letter by the Middlesex West Chamber of Commerce to serve on the EDC. The EDC reviewed the nomination at its meeting tonight, and requests that his appointment be scheduled for the next available Selectmen's meeting. Thank you

Roland Barti, AICP Town Planner, Town of Acton 472 Main Street Acton, MA 01720 978-264-9636